



Haute Ecole d'Ingénierie et de Gestion
du Canton de Vaud

Concours d'entrée en Economie, printemps 2009

Nom:

Prénom:

Test des connaissances en anglais

**Universities of Applied Sciences
Schools of Business Administration
HES – SO**

Entrance Test - English

This test will last 60 minutes and no materials are allowed. The test comprises 6 pages.

Section 1:	Writing	Maximum points: 18
Section 2:	Reading and Vocabulary	Maximum points: 14
Section 3:	Grammar and Vocabulary	Maximum points: 27

Total points possible:	59
------------------------	----

Maximum points: 18

- *You are the manager of a small office. In order to reduce costs and improve the company's environmental practices, you have decided to collect and recycle all paper used in the office.*
- *Write an email to all staff:*
 1. *informing staff of the new policy*
 2. *explaining how the paper will be collected*
 3. *asking the staff to cooperate with the scheme.*

To: All staff
Cc:
Subject: recycling office paper

- Read the text which follows and then complete the tasks.

Slavery in Shoe Factories

Millions of pairs of shoes sold on the UK's high streets are produced in the Third World under slave labour conditions, according to a recent report.

- 1 The research **highlights** working conditions endured by thousands of workers in places such as China, Vietnam and Brazil, where child labour, poverty wages and health risks are common.
- 2 The report – Just How Clean Are Your Shoes? – has been prepared by the Catholic aid agency Cafod. It does not, however, want **stores** to boycott shoes produced in developing countries because this could lead to the closure of some factories, causing further poverty for workers.
- 3 Instead, it wants retailers to lay down tough rules to ensure overseas suppliers pay sufficient wages to meet basic needs, offer basic employment rights and refuse to use child labour. And it wants companies to employ independent inspectors to make manufacturers keep to their code of conduct.
- 4 British consumers spend £5 billion a year on 213 million pairs of shoes – and four out of five pairs are imported. Last year, one in every four pairs of shoes sold in the UK was made in China, where shoes can be produced for £1.77 a pair. It would cost £13.95 to make similar shoes in the UK. In some Chinese shoe factories, new workers can be paid 38p for a nine-hour day and up to a third may be deducted for board and **lodging**. Workers have only one or two rest days a month and three days holiday a year.
- 5 In Shenzhen, China's **booming** enterprise zone just outside Hong Kong, Cafod found a factory employing children where there were no fire exits or fire extinguishers. Two years ago twenty workers died in a shoe factory in the same **region**.
- 6 Cafod highlights the punishment and humiliation to which some workers are subjected. It has reports of managers punishing workers for slow work by forcing them to kneel with their heads on the floor. In Brazil, women are regularly examined to make sure they are not pregnant when they apply for jobs. In one factory workers are allowed only four minutes a day to use the **lavatory**.
- 7 Cafod is also worried about health the health risks to workers, **especially** children, of using industrial glues and solvents without any ventilation or proper protection.
- 8 A spokesman for a British retail chain said the company 'passionately deplored the use of child labour' and frequently inspected suppliers' premises. It was considering toughening its code of conduct.

Task 1 (7 points)

- *Now answer the following questions **using full sentences**.*

1. Name four reasons why some overseas suppliers are criticised.

2. Why does Cafod not recommend boycotting factories in developing countries that employ child labour?

3. What does it recommend?

4. What proportion of shoes sold in the UK are imported?

Task 2 (7 points)

- *Look at the words in **bold** in the text. Which word or words could be substituted in the context?*

1. accommodation _____

2. points out _____

3. flourishing _____

4. toilet _____

5. area _____

6. in particular _____

7. shops _____

Task 1 (12 points)

- Put the verb into the correct form.

1. People _____ (lose) a lot of money on the stock exchange recently.
2. _____ (do) your homework yet?
3. We _____ (go) to bed at 11 o'clock last night.
4. The exam _____ (start) at 9 a.m.
5. I _____ (learn) a lot about business management at the moment.
6. As soon as you _____ (arrive) please phone me.
7. This church _____ (build) 200 years ago.
8. He _____ (write) his memoirs three years ago.
9. I _____ (make) the sandwiches later.
10. We _____ (supply) Swisscom since 2000.
11. Their manager _____ (phone) while I _____ (be) away on a business trip.

Task 2 (5 points)

- There is a mistake in each of the following sentences (either grammar, spelling or vocabulary)
- Underline the mistake and write the correction.

For example: I need some informations about marketing opportunities.

Answer: I need some information about marketing opportunities.

1. My luggages were lost by the airline.
.....

2. Could you tell me what is the time?
.....

3. He speaks English very good.
.....

4. I am writting to you about my order.

.....

5. The manager, which is 65, is very successful.

.....

Task 3 (5 points)

- *Use a suitable form of the word in brackets to complete the following sentences.*

e.g. At the beginning of the month we were *operating* quite normally. (operate)

1. The London Underground map is _____ well designed.
(extreme).
2. With the _____ of air travel, airports have become symbols of international importance. (grow)
3. The CEO called a _____ to explain the financial situation of the company. (meet)
4. The final _____ about the new sports centre will be taken next week. (decide)
5. What is the secret of your _____ ? (succeed)

Task 4 (5 points)

- **Underline the correct word.**

1. She **said** / **told** me that she would do it.
2. The soup **is tasting** / **tastes** delicious.
3. **Final** / **Finally** I'll talk about the effect on the environment.
4. He is in charge **of** / **to** training the staff.
5. We **do** / **make** a lot of business with the Third World.